



PERSONNEL OFFICE
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<http://www.cameron.edu/admin/personnel>

NOTICE OF VACANCY

CAMERON UNIVERSITY Development Manager for Wichita Falls - KCCU

POSITION: The KCCU Wichita Falls Development Manager is responsible for identifying prospects and generating new revenue, as well as servicing and growing existing corporate underwriting accounts. The position involves establishing and maintaining effective relationships with business decision makers through telephone, mail and face to face contact. Additional duties include writing on-air underwriting copy; maintaining compliance with FCC and station policies; writing letters, proposals and contracts; preparing reports as needed; keeping records of underwriting accounts and effectively interacting with other KCCU departments. KCCU is Texoma's public radio station with stations in Lawton, Ardmore, Altus, Clinton, Chickasha, and Wichita Falls. For more information see www.kccu.org or contact KCCU at (580) 581-2472.

MINIMUM QUALIFICATIONS: The position requires strong communication and presentation skills; creativity, time management and problem solving skills; and the ability to work independently. Familiarity and a love for public broadcasting, prior sales experience, computer proficiency and college degree or equivalent combination of education and work experience required.

PREFERRED QUALIFICATIONS: Media sales experience preferred.

SALARY: Commission.

INSTITUTION: Cameron University is a state-supported regional institution located in Lawton, Oklahoma. The city of Lawton/Fort Sill has a population of more than 100,000 and is located in Southwest Oklahoma adjacent to the Wichita Mountains and the Wichita Mountain Wildlife Refuge. Lawton/Fort Sill is among the most culturally and racially diverse cities in the U.S. and those characteristics are reflected in the diversity of the Cameron student body. Widely known as AOklahoma=s Interactive University,@ Cameron is engaged in numerous collaborative undertakings which promote economic, cultural, and educational advancement within the university=s service region. Masters level graduate degrees are offered in business, behavioral sciences and education, baccalaureate programs are offered in more than forty disciplines, and associate degrees are offered in criminal justice, interdisciplinary studies, multimedia design, and a variety of technology specialties. For more information on Cameron University, please visit our web site [<http://www.cameron.edu>].

APPLICATION PROCEDURE: Send letter of application, resume, transcripts, and names, addresses and telephone numbers of three references.

DEADLINE: Application will be accepted until the position is filled; however, only candidates whose applications are received by **January 23, 2009** are assured of receiving full consideration.

SEND TO: Ted Riley, Chairman
Search and Screening Committee
2800 West Gore Blvd.
Lawton, OK 73505-6377

JOB#: A191

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